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A Concrete Business Relationship

Fred Hill Materials required a solid foundation for their Employee Benefits Programs

Fred Hill began a tradition of excellence in 1946 that their contractors and the community still enjoy today. For three generations, Fred Hill Materials has maintained a solid commitment to deliver top quality products, materials and customer service. When the time came to find the same level of quality for their employee benefits insurance, they turned to Washington based EHL Insurance.

Fred Hill Materials and Kitsap Ready Mix have worked with EHL since 2004. “Through the implementation of their proprietary Total Benefits Plan™, EHL brings far more than a group medical, dental, and vision program to the table. Their purpose is truly to help us obtain and retain the best employees and to reduce our administrative burden”, says Ted Bowman, Fred Hill Materials Chief Operating Officer.

EHL Insurance understands that employers are faced with the difficult challenge of obtaining and retaining the very best employees. Their team of

experienced, licensed Employee Benefits Advisors brings solutions that reduce administrative burden, and enhance the performance of company’s employee benefits portfolios. Beyond traditional health insurance, EHL also provides a wide variety of value added services designed to measurably impact their clients’ profitability, increase employee satisfaction, and reduce costly turnover.

“EHL is more than a broker, they are a consultant, dedicated to providing us with not only superior day to day service, but also proactive services that ultimately impact our bottom line.”

Ted Bowman,
Fred Hill Materials, COO

Ted Bowman says, “EHL believes in a systematic approach to Employee Benefits and holds strategic meetings with us throughout the year. They have provided our Human Resources department with an online HR toolkit, facilitate employee benefit surveys, and conduct a thorough market analysis to ensure our company is with the best program to meet the needs of our employees.”

EHL’s goal is to match superior service and long term client relationships with industry innovation like their Risk Reduction Workshop, Risk Reduction Plan and Risk Reduction System™. According to EHL President Brian Edgren, “Our goal is to establish long term relationships with those clients who value a trusted advisor in the areas of; Business Risk Management, Personal Risk Management, Employee Benefits and Income Replacement.”

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About EHL

EHL is an independent agency formed from the merger of two North Kitsap agencies with history dating back as far as the 1930’s. They currently have three full service agencies located in Poulsbo, Sequim and Port Angeles and have built their reputation on providing solid, relationship based services and solutions tailored to meet the specific needs of their clients. EHL’s unique business model is designed to reduce client’s overall total cost of risk and make them look more attractive to the insurance marketplace. They accomplish this by focusing on value added services and long term risk reduction.

Their goal is to establish long term relationships with those clients who value a trusted advisor in the areas of; Business Risk Management, Personal Risk Management, Employee Benefits and Income Replacement. EHL believes in a systematic and purposeful process in the design and implementation of your risk management and insurance program.

EHL
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About Fred Hill Materials

Fred Hill began a tradition of excellence in 1946 that their contractors and the community still enjoy today. For three generations, Fred Hill Materials has maintained a solid commitment to deliver top quality products, materials and customer service. They are still the largest supplier of sand, gravel and concrete products on the West Sound Peninsulas. Fred Hill Materials is know for many projects including the Trident Sub Base, Hood Canal Bridge and Delta Pier. President Alex Hill and Vice President, Adam Hill continue to focus on superior products and community service.

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