

# E | H | L

*"Solutions you can understand"*



## EHL Clients Save Thousands

Are your margins shrinking?

Has the economy negatively impacted your business?

EHL can help. We are in the business of helping our clients control their cost of risk. Through the use of a unique process known as the Risk Reduction Approach™ we employ long term strategy and tools. As a result, our clients experience improved profitability and an ability to deal more effectively with their clients and employees.

*"We regard the Risk Management department at EHL as more than a broker, but a consultant, dedicated to providing us with not only superior day to day service, but also proactive services that ultimately impact our bottom line." Zimmer Construction Company*

*"You have taken to heart our company and what we believe in. So many of the things you do for us come with no gain for you, but merely a way for us to be more successful." Terhune Custom Homes*

Our clients have experienced

- ✓ Increased L&I refunds (up to 50%)
- ✓ Reduced L&I Premiums (up to 30%)
- ✓ Reduced Insurance Premiums (up to 25%)
- ✓ Improved Claims Management
- ✓ Reduced Administrative Burden (time and money)
- ✓ Safety Training
- ✓ Risk Management Services
- ✓ Human Resources Service

After reading this the first thing that comes to the mind of most business owners is "How much does this cost"? What if I told you it is included in the insurance premium dollars you already pay? That's right we put your dollars to work for you to achieve the above results.

**Give EHL a call today and ask for a  
Commercial Risk Advisor: 360.779.4448 or 800.929.1669**